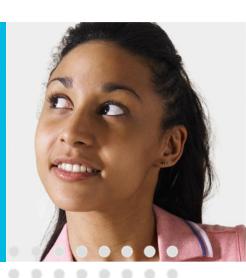


LTE, WiMAX, 4G....
Where is Wireless going?



Anthony Berkeley

November 2009

A demanding market reality for service providers...



Video & content consumption is booming...

Affordable broadband, proliferation of smart devices, multiplicity of multimedia/video applications



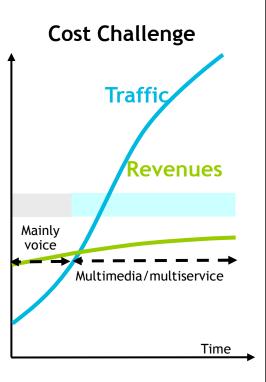
... but users expect more...

Simple, personalized access and interaction, across any device, any network, anytime, anywhere



... and access to 3rd party apps & content

Paid for by advertisers, free to end-users - telcos extracting limited value



It becomes critical to accelerate the transition to all-IP multiservice broadband networks

... makes network transformation a necessity today

From

- Multiple "silo" networks
 - Fixed, Internet, Mobile
- Optimized for voice
- "Dumb pipe"
- "Walled Garden"
- Scaling of bandwidth, users and devices is complex & expensive
- Hierarchical, rigid, complex
- High carbon foot print

To

- Converged network
 - Collapse common network assets where relevant
- Supports multiple services
 - Voice, video, high speed Internet
- Intelligence distributed across the network to support advanced applications
- Own and 3rd party applications & content
- Scalable continuous and cost-effective scaling of bandwidth, users and devices
- Flatter, simpler to operate network
- Eco-sustainable

Reducing complexity, cost and time to service - The High Leverage Network

What is the High-Leverage Network?

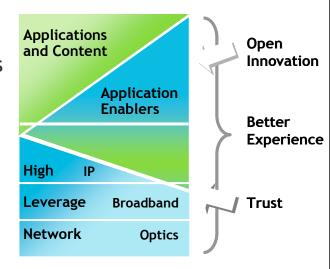
The network required to support:

1. Lowest cost bit delivery

- Continuous bandwidth scaling and automation from the access to the transport layer
- Converged, carrier-grade scalability, quality and reliability
- Leading technologies in wireline and wireless Broadband Access, Optical and Routing

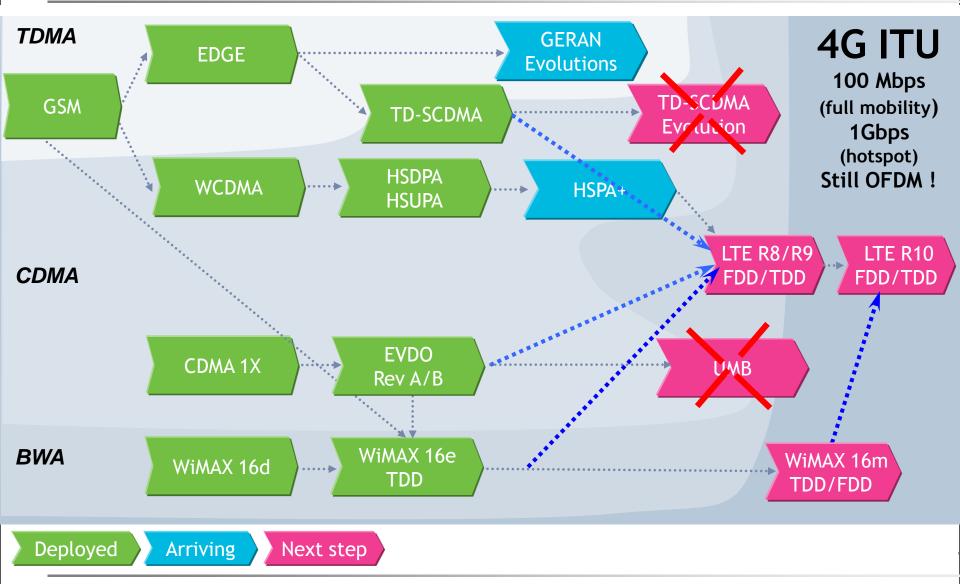
2. Application Enablement

- Highly instrumented to support advanced applications (own or 3rd party), residential, business and mobile
- Built-in quality of services and traffic optimization such as caching and bandwidth management
- Service and application aware for optimal Quality of Experience
- Secure, private, trusted

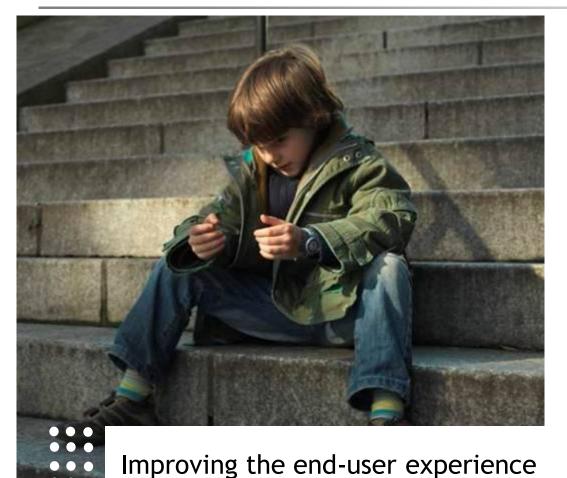


One converged, scalable, multi-access IP network allowing dynamic service creation and delivery

Air Interface evolutions: All technologies have path to LTE



Transforming Deployment models to handle data services expansion





Poor high-speed data coverage on voice-optimized networks



Holes in basic radio coverage requiring further granularity



Data loads can exceed capacity given only limited macro expansion

How to deploy future networks for Data Success?



1

Macro-layer

Coverage continuity



Residential: Femto small cell

High quality indoor user experience



Outdoor small cells layer

- High capacity cost optimised layer
- Hot spot coverage



Indoor Pico small cells

- Solution tailored to need
- •Business femto, indoor hot spot or panels



Today's deployment: mainly macro-layer

Tomorrow's recommended deployments: multiform









How to optimize the network for broadband and multimedia?

Dynamic not Static Networks

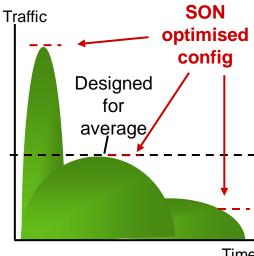
Designing networks for the average or the peak busy hour means wasting resources

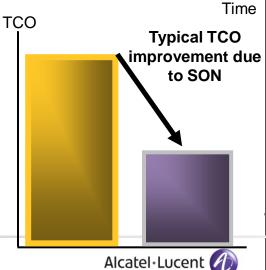
Networks must become dynamic and adapt demands of users and the densification of networks

Self Optimising Networks (SON) will simplify network operations by allowing dynamic configuration significantly improving TCO

SON capability will improve network performance and subsriber satisfaction by adapting to changes in demand & reduce opex (e.g. powering down the BTS during quiet periods)

SON allows "plug-and-play" configuration and optimisation for easy network introduction





Crazy Ideas that might just make it

Sat Nav

Parking Cameras

Google Maps

Location Info

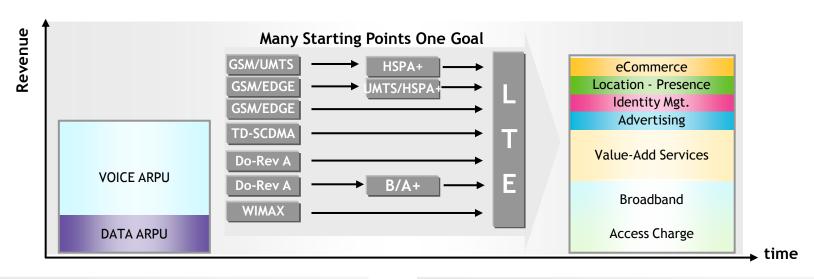
Heads Up Display



Intelligent Windscreen



Transformations for Network, Service and Business are Required for Next-gen Wireless



NETWORK

highly efficient End-to-end IP infrastructure Service and user awareness Scalability and OAM streamlining Investment protection

SERVICE

All-IP & Open Service Delivery Environment Rich subscriber data management and billing Multi-screen service; access & device aware

BUSINESS

Business and technical partnerships beyond telecom Intangible asset monetization

Transformation optimizes cost structure, enables new QoE and revenue models



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